LAW OFFICES

#### Ross & Hardies

A PARTNERSHIP INCLUDING PROFESSIONAL CORPORATIONS

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529 FIFTH AVENUE NEW YORK, NEW YORK 10017-4608 212-949-7075

580 HOWARD AVENUE SOMERSET, NEW JERSEY 08875-6739 201-563-2700

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December 6, 1989

202-296-8600 \_\_\_ FILED 1425 DEPORTATION NO

#### VIA FEDERAL EXPRESS

TWX NUMBER

910-221-1154

TELECOPIER

312-750-8600

DEC 7 1989 -10 05 AM Ms. Noreta R. McGee Secretary INTERSTATE COMMERCE COMMISSION Interstate Commerce Commission 12th Street and Constitution Avenue, N.W. Washington, D.C. 20423

Dear Ms. McGee:

Enclosed for recordation pursuant to the provisions of 49 U.S.C. Section 11303(a) are one (1) original and six (6) conformed counterparts of the document described below.

The document is a Loan and Security Agreement (the "Loan Agreement"), dated as of December 6, 1989, between GWI Leasing Corporation ("Debtor"), and Deutsche Credit Corporation ("Secured Creditor").

The names and addresses of the parties to the Loan Agreement are:

Debtor

**GWI** Leasing Corporation 71 Lewis Street Greenwich, CT 06830

Secured Creditor Deutsche Credit Corporation

2333 Waukegan Road

Deerfield, Illinois 60015

A description of the railcars covered by the Loan Agreement is set forth in Exhibits B-1 and B-2 attached thereto.

A check for \$15.00 payable to the order of the Interstate Commerce Commission is enclosed to cover the required recordation fee of the Loan Agreement.

Kindly return the six photostatic copies of the Loan Agreement in the envelope provided to Kelley White, Esq., Ross &

Ms. Noreta R. McGee December 6, 1989 Page 2

Hardies, 150 North Michigan Avenue, Suite 2500, Chicago, Illinois 60601.

Following is a short summary of the enclosed document:

Primary Document. Loan and Security
Agreement dated December 6, 1989, between
Deutsche Credit Corporation, as Secured
Creditor, and GWI Leasing Corporation, as
Debtor, covering ninety-one (91) 100-ton
used railroad cars described on Exhibits
B-1 and B-2 attached to the Loan
Agreement.

Please call me at the above telephone number in Chicago if you have any questions.

Very truly yours,

Kelley W. White

KWW:gh Enclosures

cc: Steven Ordaz
T. Stephen Dyer
Robert W. Kleinman

OFFICE OF THE SECRETARY

Kelley W. White Rose & Hardies 150 North Michigan Ave. Chicago, Illinois 60601-7567

Dear Sir:

The enclosed document(s) was recorded pursuant to the provisions of Section 11303 of the Interstate Commerce Act, 49 U.S.C. 11303, on 12/6/89 at 10:05am and assigned recordation number(s). 16641, 16642 & 16643,16643-A & 16643=B

Sincerely yours,

Noreta R. McGee Secretary

Enclosure(s)

RECORDATION NO TRED LESS

DEC 7 1989 -10 05 AM

# LOAN AND SECURITY AGREEMENT

THE "Agreement") dated

This LOAN AND SECURITY AGREEMENT (the "Agreement") dated as of the 6th day of December, 1989 by and between GWI LEASING CORPORATION, a Delaware corporation (the "Borrower") and DEUTSCHE CREDIT CORPORATION (the "Lender").

### WITNESSETH:

WHEREAS, the Borrower has requested that the Lender finance the Borrower's purchase of 56 used 100-ton covered hopper railroad cars and that the Lender finance the cost of 35 used 1969 ACF 3560FC 100-ton covered hopper railroad cars and the grit blasting, repainting and re-lining (collectively, the "refurbishing") of such railroad cars, and certain other Railcars (as defined herein) on the terms and under the conditions set forth herein;

WHEREAS, the Lender is willing to enter into such financing on the terms and under the conditions set forth herein;

WHEREAS, the defined terms in Exhibit A annexed hereto are hereby incorporated herein;

NOW, THEREFORE, in consideration of the foregoing and of the mutual covenants and agreements hereinafter contained, and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties hereto agree as follows:

#### A. THE LOANS

A.1 The Loans. Subject to fulfillment of the conditions specified herein, Borrower agrees to borrow sums from Lender and Lender agrees to lend to Borrower, up to an aggregate of \$4,432,002, up to \$3,980,835 of which may be used to purchase up to 189 used covered hopper cars and \$451,167 of which may be used to finance and refurbish 35 used covered hopper cars (such railcars, plus any other railcars to be financed hereunder are collectively referred to as the "Railcars").

On the initial closing date (the "Initial Closing Date"), and on the terms set forth herein and subject to the satisfaction of the conditions set forth herein, the Lender will lend to the Borrower, and the Borrower will borrow from the Lender, the amount of \$1,619,229 at a rate of interest equal to 3.25% per annum plus the yield on actively traded twelve month U.S. Treasury Notes (using the yield most recently published by the Wall Street Journal, or any successor publication and if no successor publication is so in existence, the yield used will be the yield most recently published by the Federal Reserve of New York), such rate to be determined as of the Initial Closing Date and adjusted quarterly thereafter on the quarterly anniversary date of the Initial Closing Date (the "Treasury Yield Rate"). Such loan shall be used for the purpose of financing the purchase of fifty-six (56) used 100-ton covered hopper railroad cars identified on Exhibit B-1 hereto and the financing and

refurbishing of thirty-five (35) used 100-ton covered hopper railroad cars identified on Exhibit B-2.

On the Initial Closing Date, Borrower shall execute and deliver to Lender, a promissory note to evidence the loan for the Railcars described on  $\underline{\text{Exhibit}}$   $\underline{\text{B-1}}$  and  $\underline{\text{B-2}}$  in substantially the form attached hereto as  $\underline{\text{Exhibit}}$   $\underline{\text{C}}$  (the "Initial Note"). The Loan evidenced by the Initial Note shall be payable on such date and at such rate of interest as set forth herein and in the Initial Note.

#### A.2. Calculation of Interest; Prepayment

Penalties. The Initial Note, and any other notes issued from time to time hereunder (the "Notes") shall bear interest as set forth therein, and interest accruals shall be calculated on the aggregate principal balance outstanding from time to time on the basis of the actual number of days elapsed over a year of 360 days. Upon thirty days' written notice, however, Borrower may fix the rate for the remaining life of the Notes at the rate of 3.25% per annum plus the rate per annum equal to the yield on U.S. Treasury Notes or Bonds having a term closest in length to the average remaining life of the Notes.

Borrower may prepay all or any portion of the Notes at any time on ten (10) days' prior written notice to Lender.

Except as set forth herein, including but not limited to Section A.7 hereof, if Borrower prepays all or any portion of the Notes during the period beginning on the Initial Closing Date and ending on December 31, 1990 and the interest on the Notes is

being adjusted quarterly as set forth above, Borrower will incur a prepayment penalty equal to 1% of the outstanding principal balance of the Notes on the date of prepayment of the Notes. If the interest rate has been fixed for the remaining term of the Notes and Borrower prepays all or any portion of the Notes, the prepayment penalty will be 1.5% of the outstanding principal balance for the period beginning on the date on which the rate is fixed to and including the day prior to the first anniversary date thereof, 1.0% of the outstanding principal balance for the period from the first anniversary date thereof to and including the day prior to the second anniversary date thereof, and thereafter .5% of the outstanding principal balance thereof for the period through and including the ninth anniversary date of the Initial Closing Date.

Principal and interest on the Notes shall be payable on the date and in the manner set forth therein.

- A.3. <u>Conditions Precedent to Initial Loan</u>. The obligation of Lender to make the loan represented by the Initial Note on the Initial Closing Date shall be subject to fulfillment of the following conditions to the satisfaction of Lender and its counsel:
- (a) On or prior to the Closing Date, copies of the following documents shall have been delivered to each party thereto, with fully executed counterparts delivered to Lender:
  - (i) this Loan and Security Agreement;

- (ii) the Initial Note;
- (iii) the Bill of Sale, dated April 1, 1989,
   from Itel Railcar Corporation ("Itel")
   to Borrower, with respect to the
   Railcar identified as GWIX 721 on
   Exhibit B-2;
  - (iv) the Bill of Sale, dated April 1, 1989, from Itel to Borrower, with respect to certain additional Railcars identified on Exhibit B-2;
    - (v) the Bill of Sale, dated February 23, 1989, from Itel to Borrower with respect to the remainder of the Railcars identified on Exhibit B-2;
  - the Purchase Agreement, dated

    December 5, 1989, between Borrower and

    JIM Railcar Associates ("JIM"), with

    respect to the Railcars described on

    Exhibit B-1:
- (viii) an Assignment of Lease Agreement, dated
   December 6, 1989, from JIM to Borrower
   assigning the Lease (the JIM Lease"),

dated September 1, 1985, between JIM
and GWI Rail Management Corporation
("Rail Management");

- (ix) a Termination of Lease Agreement, dated
  as of December 6, 1989, between Rail
  Management and Borrower, terminating
  the JIM Lease;
  - (x) the Assignment, dated December 6, 1989, from Rail Management to Borrower assigning certain rights of first refusal with respect to the Railcars described on Exhibit B-1; and
- (xi) Assignment and Assumption of Sublease

  Agreement, dated December 6, 1989, from

  Rail Management to Borrower.

The documents described in subclauses (i), (iii), (iv), (v) and (vii) shall be in recordable form.

- (b) On or prior to the Initial Closing Date, Lender shall have received:
  - (i) certified copies of the appropriate proceedings of the board of directors of Borrower with respect to this Agreement, the Note, and the other instruments contemplated herein and therein and to the execution, delivery and performance thereof by the respective parties;

- (ii) certified copies of the corporate
   organizational documents of Borrower;
- - (iv) evidence satisfactory to the Lender in its sole discretion that the Lender has a first lien on the Railcars described on Exhibits B-1 and B-2;
    - (v) a letter, dated on or prior to the
       Initial Closing Date, from Cargill,
       Inc. confirming the existence of the
       lease with respect to the Railcars
       described on Exhibit B-2;
  - (vi) a letter, dated on or prior to the
     Initial Closing Date, from Bank of
     Boston Leasing, Inc. ("Bank of Boston")
     acknowledging the assignment of rights
     from Borrower to Lender of its right,
     title and interest under the ISCO Lease
     as it relates to certain of the
     Railcars described on Exhibit B-1,
     agreeing to hold the original executed
     copy of the ISCO Lease (to the extent
     it relates to certain of the Railcars

described on Exhibit B-1) as the agent of Lender, agreeing to deliver the ISCO Lease to Lender in the event of complete payment or prepayment of its financing with Borrower (unless Lender shall have previously provided Bank of Boston with notice of payment or prepayment of the obligations created under this Agreement) and agreeing to take such actions as Lender may reasonably direct it to take in respect of the ISCO Lease in the event of action taken by Lender under the provisions of this Agreement;

- (vii) a conformed copy of the ISCO Lease;
- (viii) a conformed copy of the Assignment
  Agreement (the "BN Use Agreement"),
  dated as of August 30, 1983, between
  the Genesee and Wyoming Railroad
  Company ("GNWR") and Burlington
  Northern Railroad Inc. ("BN"), together
  with such other documents as are
  necessary and appropriate to evidence
  the right of Borrower to receive the
  amounts paid by BN to GNWR and to

assign the right to receive such amounts to Lender as provided hereunder;

- such Uniform Commercial Code financing statements as may be required by the Lender in order to perfect the security interest granted to the Lender in the Collateral described in Article B hereto, together with Uniform Commercial Code search requests showing no prior interests of any party in such Collateral;
  - (x) a copy of the most recent audited
    financial statements of Genesee and
    Wyoming Industries, Inc. and unaudited
    consolidating financial statements of
    Borrower for the most recent fiscal
    year, certified by an officer of
    Borrower, and such other interim
    financial statements and information
    regarding the Borrower as may be
    required by the Lender;

- contained herein and of each party in any documents or certificate delivered pursuant hereto shall be true and correct on and as of the Initial Closing Date with the same effect as though made on and as of the Initial Closing Date, and on the Initial Closing Date there shall be no default under any leases with respect to the Railcars, or the occurrence of any event which, but for the lapse of time or the giving of notice, or both, would constitute such a default; and Lender shall have received on or prior to the Initial Closing Date from Borrower certificates to such effect dated the Initial Closing Date, by an officer of Borrower;
- (d) Lender shall have received such evidence of fulfillment of the foregoing conditions of this Section A.3 including, without limitation, certificates of officers of Borrower, public officials and others, as Lender or its counsel may reasonably require to establish to their satisfaction the fulfillment of such conditions.
- (e) Lender's obligation to make the loan (i) shall not be prohibited by any applicable law or governmental regulation, (ii) shall not subject Lender to any penalty or, in its reasonable judgment, other onerous conditions under or pursuant to any applicable law or governmental regulation, and (iii) shall be permitted by the laws and regulations of the jurisdictions to which Lender is subject. If requested by Lender, Borrower shall have delivered to Lender factual certificates or other evidence reasonably available to Borrower, in form and substance satis-

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factory to Lender, to enable Lender to establish compliance with this condition, to the extent such compliance relates to the nature, condition, action or inaction of Borrower.

- A.4. Conditions Precedent to Further Loans. The obligation of Lender to loan to Borrower the remaining portion of the loan commitment described in Section A.1 on a date subsequent to the Initial Closing Date (a "Subsequent Funding Date") shall be subject to fulfillment of the following conditions to the satisfaction of Lender and its counsel on or prior to such Subsequent Funding Date:
- (a) On the Subsequent Funding Date, Lender shall have received such evidence of the continued fulfillment of the conditions of Section A.3 of this Agreement.
- (b) The Borrower shall have identified the additional Railcars which it desires to finance, and Lender shall have agreed to finance said Railcars; this Agreement shall have been amended to subject such Railcars to the lien of this Agreement; and such amendment shall have been filed with the Interstate Commerce Commission pursuant to 49 U.S.C. 11303;
- (c) On or prior to such Subsequent Funding Date, Lender shall have received:
  - (i) an original executed Lease Agreement (the "Cargill Lease"), dated on or prior to the Subsequent Funding Date, between Cargill, Inc. and Borrower relating to the Railcars described on Exhibit B-2;

- (ii) an Acknowledgement of Notice and
  Assignment, dated on or prior to the
  Subsequent Funding Date, in
  substantially the form attached hereto
  as <a href="Exhibit D">Exhibit D</a>, from Cargill, Inc. with
  respect to the Cargill Lease;
- (iii) an Acknowledgment of Notice and
  Assignment, dated on or prior to the
  Subsequent Funding Date, in
  substantially the form attached hereto
  as <a href="Exhibit D">Exhibit D</a>, from ISCO with respect to
  the ISCO Lease;
  - (iv) an agreement, dated on or prior to the Subsequent Funding Date, between Lender and Bank of Boston Leasing, Inc., covering the matters described in subclause (b)(vii) above and otherwise in form and substance satisfactory to Lender:
  - (v) an additional Promissory Note, in the
     principal amount of the additional loan
     made to Borrower on such Subsequent
     Funding Date, dated the date of such
     Subsequent Funding Date, and executed
     by Borrower;

- (vi) original executed counterparts of all
   documents, including without limitation
   bills of sale, leases and other similar
   documents, evidencing Borrower's
   ownership or other interests in the
   additional Railcars being financed and
   any and all additional interests of the
   Borrower or any other party in such
   Railcars;
- (vii) evidence satisfactory to Lender in its sole discretion that Lender has a first lien on the Collateral granted to Lender pursuant to Article B, including without limitation evidence of the filing of all appropriate documents with the Interstate Commerce Commission, evidence of the filing of Uniform Commercial Code financing statements in the appropriate state and local offices, evidence of results from Uniform Commercial Code search requests showing that no party has a lien prior to that of Lender in the Collateral granted to Lender pursuant to Article B, and evidence that the records of the Interstate Commerce Commission do not

reflect any interest of any other party
prior to that of Lenders in the
Railcars constituting any portion of
the Collateral granted to Lender
hereunder; and

- (d) The representations and warranties of Borrower contained herein and of each party in any certificate or document delivered pursuant hereto shall be true and correct on and as of the date of the Initial Closing Date (or any Subsequent Funding Date, as the case may be) with the same effect as though made on and as of such date, and on such date there shall be no default hereunder or under any lease with respect to the Railcars or the occurrence of any event which, but for the lapse of time or the giving of notice, or both, would constitute such a default; and Lender shall have received on or prior to such date from Borrower certificates to such effect dated as of such date, signed by an officer of Borrower;
- (e) Lender shall have received such evidence of fulfillment of the foregoing conditions of this Section A.4 including, without limitation, certificates of officers of Borrower, public officials and others, as Lender or its counsel may reasonably require to establish to their satisfaction the fulfillment of such conditions; and

- (f) Lender's obligation to make any loan hereunder (i) shall not be prohibited by any applicable law or governmental regulation, (ii) shall not subject Lender to any penalty or, in its reasonable judgment, other onerous condition under or pursuant to any applicable law or governmental regulation, and (iii) shall be permitted by the laws and regulations of the jurisdictions to which Lender is subject. If requested by Lender, Borrower shall have delivered to Lender factual certificates or other evidence reasonably available to Borrower, in form and substance satisfactory to Lender, to enable Lender to establish compliance with this condition, to the extent such compliance relates to the nature, condition, action or inaction of Borrower.
- A.5. Representations, Warranties and Covenants. Borrower hereby makes the following representations, warranties and covenants, each of which is true and correct on the date hereof and will be true and correct on the Initial Closing Date or any Subsequent Funding Date, and each of which shall survive the Initial Closing Date and any Subsequent Funding Date, as the case may be.
- (i) Borrower is a corporation duly organized, validly existing and in good standing under the laws of the State of Delaware, has full power and authority to own its property and carry on its business as currently conducted and is duly qualified to do business in such other jurisdictions in which the failure to so qualify would have a material adverse effect upon the financial condition of Borrower;

- (ii) Borrower is conducting its business in such a manner as to comply with all applicable laws and regulations of the United States of America, the several states and the District of Columbia and any subdivision of any thereof wherein Borrower is doing business and of all governmental agencies and authorities of any thereof having jurisdiction in the premises where the failure to so comply would have a material adverse effect on the business, present or prospective, or the operations, property, assets or condition, financial or otherwise, of Borrower;
- (iii) Borrower has the full power and authority to execute, deliver and perform this Agreement, all other documents referred to herein to which Borrower is a party and the Notes;
- (iv) This Agreement and all other documents referred to herein to which Borrower is a party have each been duly authorized, executed and delivered by Borrower and assuming due authorization, execution and delivery by the other parties thereto constitute the legal, valid and binding obligations of Borrower enforceable against it in accordance with their respective terms;
- (v) The Notes have been duly authorized by Borrower and, when executed and have delivered by Borrower, shall constitute legal, valid and binding obligations of Borrower enforceable against it in accordance with the terms thereof;
- (vi) No authorization or approval or other action by, and no notice to or filing with, any governmental authority or regulatory body is required for the due execution, delivery and performance by Borrower of this Agreement, the Note and all other

documents referred to herein to which Borrower is a party, except for the filing of this Agreement with the ICC pursuant to 49 U.S.C. §11303 and the filing of Uniform Commercial Code financing statements in all the appropriate state and local offices;

Borrower of this Agreement, the Note and all other documents referred to herein to which Borrower is a party, nor compliance with the terms and provisions thereof, conflicts or will conflict with or will result in a breach or violation of any of the terms, conditions or provisions of any law, governmental rule or regulation or the charter documents, as amended, or by-laws, as amended, of Borrower or any order, writ, injunction or decree of any court or governmental authority against Borrower or by which it or any of its properties is bound, or of any indenture, mortgage or contract or other agreement or instrument to which Borrower is a party or by which it or any of its properties is bound, or constitutes or will constitute a default hereunder or will result in the imposition of any lien not permitted hereby upon any of its properties;

(viii) Borrower has good, and lawful title to the Railcars and the good and lawful right to assign the same to Lender, free from all claims, liens, security interests and other encumbrances, except Permitted Encumbrances; upon filing of this Agreement with the ICC and filing of Uniform Commercial Code financing statements with the appropriate state and local filing offices, it will represent a valid first priority, perfected lien

on and first priority, perfected security interest in the Collateral superior to the rights of all third persons; and all of the Railcars are in good condition and repair and adequate for the uses to which they are being put;

- (ix) Neither Borrower nor anyone acting on its behalf, has directly or indirectly offered the Note or any other Notes, or similar securities relating to the Railcars, for sale to, or solicited any offer to acquire any of the same from, anyone other than Lender;
- (x) The execution and delivery by Borrower of this

  Agreement and the Note will not involve any prohibited trans
  action within the meaning of ERISA or Section 4975 of the Code;
- (xi) This Agreement will be, on or prior to the Initial
  Closing Date, duly filed with the ICC pursuant to 49 U.S.C.
  §11303;
- (xii) Except for the filings referred to in paragraph (xi) hereof, there are no security agreements, financing statements or notices signed by Borrower on file in any appropriate public office naming Borrower as debtor and purporting to create or perfect a security interest in (a) the rentals, revenues and payments to be received by Borrower under any leases relating to the Railcars or (b) the Railcars, and no other filing, depositing or recordation is necessary (A) for the protection of the title of Borrower to the Railcars in any State of the United States of America or the District of Columbia or (B) for the perfection of the lien and security interest of Lender under this Agreement as against creditors of and purchasers from Borrower; and

- (xiii) All statements contained in any certificate, document, financial statement or other instrument delivered by or on behalf of Borrower pursuant to or in connection with this Agreement shall be deemed to constitute representations and warranties under Section A.5 of this Agreement. All of Borrower's representations and warranties under this Agreement shall survive the execution and delivery of the same, any investigation by Lender and the issuance of the Note.
- (xiv) The audited financial statements of the Genesee and Wyoming Industries, Inc. and unaudited consolidated financial statements of Borrower for each fiscal year will be certified as to completeness and accuracy by the chief executive officer or chief financial officer of Borrower and will be submitted to Lender not later than 120 days after the end of each of Borrower's fiscal years, and quarterly financial statements of Borrower, also certified as to completeness and accuracy by one of the officers described above, will be submitted to Lender not later than 90 days after the end of each fiscal quarter of Borrower.
- (xv) The principal place of business of Borrower is 71 Lewis Street, Greenwich, CT 06830.
- A.6. Borrower's Direct Liability. All obligations of Borrower under the Notes are recourse obligations of Borrower and Borrower shall, therefore, be directly liable for any default under this Agreement and the Notes and shall also be directly liable for any breach of any of its representations, warranties or covenants contained herein. Nothing contained herein shall, however, affect the right of Lender to proceed directly against

the Collateral for the full and complete payment of the Indebtedness created hereby.

A.7. Mandatory Prepayments. In the event of a casualty loss with respect to any Railcar, there shall be due and payable hereunder and under the note issued with respect to such Railcar a mandatory prepayment of principal in an amount equal to the portion of the then outstanding principal balance of such Note represented by such Railcar, and upon such prepayment, a new amortization schedule shall be prepared by Lender to reflect such prepayment. A mandatory prepayment made under this Section A.7 will not be subject to the prepayment penalties set forth in Section A.2 of this Agreement.

### B. SECURITY

B.1. Grant of Security. (a) In order to secure the prompt payment of the principal and interest on the Notes, (whether now or hereafter outstanding) any additional notes entered into on any Subsequent Funding Date and of all other moneys payable and to be payable to Lender under this Agreement (collectively the "Indebtedness") and the timely and faithful performance and observance by Borrower of all of the agreements, covenants and provisions contained in this Agreement, and the Notes, Borrower has granted, conveyed, pledged, sold, mortgaged, assigned, transferred and set over a security interest, and does hereby grant, convey, pledge, sell, mortgage, assign, transfer and set over a lien on and continuing security interest, unto

Lender in (i) every Railcar identified hereof on Exhibits B-1 and B-2 hereof and every other Railcar financed or refinanced with the proceeds of loans made hereunder; (ii) Borrower's interest in accessions, accessories, equipment, appurtenances and replacement and added parts appertaining or attached to any of the Railcars and all substitutions, renewals or replacements of and additions, improvements, accessions and accumulations to any of said Railcars (the Railcars and all substitutions, renewals or replacements of and additions, improvements, accessions and accumulations to any of said Railcars described in items (i) and (ii) above being hereinafter sometimes collectively referred to herein as the "Security Equipment"), together with all the rents, issues, income, profits, proceeds and avails therefrom and the proceeds thereof; (iii) all proceeds and all present and future evidences of rights to payment, (including, without limitation, insurance and indemnity payments) due or to become due to Borrower on account of the sale, loss or other disposition of the Security Equipment; (iv) all rights, claims and causes of action, if any, which Borrower may have against the manufacturer, rebuilder or seller of the Security Equipment (or any component thereof) or any other party, by contract or otherwise, in respect of any defect in the Security Equipment; (v) the documents referred to in subclauses (iii), (iv), (v), (vi), (vii), (viii), (ix), (x) and (xi) of subsection A.3 hereof, the ISCO Lease, the Cargill Lease, the BN Use Agreement and all other leases, bills of sales or other similar documents, agreements and instruments

relating to the Railcars (collectively, the "Documentary Security"), together with all of Borrower's estate, right, title, interest, claims and demand in, to and under such documents, agreements and instruments including all extensions of any of the terms thereof, together with all rights, powers, privileges, options, and other benefits of Borrower, including without limitation the right to receive notices, give consents, exercise any election or option, declare defaults and demand payments thereunder, and (vi) all rent, damages and other moneys from time to time payable to or receivable by Borrower under the Documentary Security (such Security Equipment, Documentary Security, proceeds, rights, claims and causes of action described in items (i) through (vi) above being herein sometimes collectively called the "Collateral"), to have and to hold all and every part of the Collateral unto Lender, and its successors and assigns, for its and their own use and benefit forever;

(b) PROVIDED FURTHER, and these presents are on the condition that, if Borrower, or its successors or assigns, or Lessee shall pay or cause to be paid to Lender all of the Indebtedness in accordance with its terms, as provided in this Agreement and the Notes and shall well and faithfully perform and observe all of the agreements, covenants, and provisions hereof and thereof at the time and in the manner specified, then all rights herein assigned to Lender shall cease and terminate, all estate, right, title and interest of Lender in and to the Collateral shall revert to Borrower and this Agreement and rights

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and powers granted herein and hereby shall cease to be binding and shall be of no further force and effect; and

- (c) PROVIDED FURTHER, that, subject to the terms and provisions hereof and unless otherwise stated herein, Borrower may retain possession, use and enjoyment of the Collateral as long as no Default shall have occurred and be continuing.
- B.2. Lender as Agent. Subject to Section B.1 hereof, Borrower hereby appoints Lender, and its successors and assigns, the true and lawful attorney of Borrower, irrevocably and with full power of substitution, in the name of Borrower or otherwise, to demand, receive, compromise, sue for, and give acquittance for, any and all rentals, profits, moneys and claims for money due and to become due under the Lease or otherwise arising out of this Article B, to endorse any checks or other instruments or orders in connection therewith, to make all waivers and agreements and to file any claims or take any actions or institute any proceedings with respect thereto which Lender may deem reasonably necessary or advisable, exercisable at any time on or after the occurrence of any Event of Default set forth in Article C of this Agreement. Anything herein contained to the contrary notwithstanding, neither Lender nor its nominee or assignee shall have any obligation or liability by reason of or arising out of this Article B to make any inquiry as to the nature or sufficiency of, to present or file any claim with respect to, or to take any action to collect or enforce the payment of, any amount to which it may be entitled at any time or times by virtue of this Article B.

Perfecting Security. Borrower hereby represents B.3. and warrants that as of the Initial Closing Date and any Subsequent Funding Date (and after giving effect to any filings which Lender has advised Borrower it has previously made) all recordings and filings shall have been made which are necessary or appropriate to perfect Lender's interest in the Collateral, including, without limitation, recordings and filings with the ICC, filings of Uniform Commercial Code financing statements with the appropriate state and local offices, and that no other filings, recordings, depositing or giving of notice is necessary in order to protect the rights of Lender in and to the Collateral. Borrower shall, from time to time and at its own expense, promptly execute, acknowledge, witness, deliver and file and/or record, or procure the execution, acknowledgment, witnessing, delivery and filing and/or recordation of, such documents or instruments, and shall take or cause to be taken such other actions, as Lender may reasonably request for the perfection against Borrower and all third parties whomsoever of the security interest created by this Article B, of the rights and powers herein granted to Lender and for the continuation and protection thereof and promptly give to Lender evidence satisfactory to Lender of such delivery and filing and/or recording. Without limiting the generality of the foregoing, Borrower shall from time to time and at any time execute, acknowledge, witness and deliver such financing and continuation statements, notices and additional security agreements, make such notations on its

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records and take such other action as Lender may reasonably request for the purpose of so perfecting, maintaining and protecting such security interest of Lender, and shall cause this Agreement and each such financing and continuation statements, notices and additional security agreements to be filed or recorded in such manner and in such places as may be required by applicable law and as Lender may reasonably request for such purpose. Borrower hereby authorizes Lender to effect any filing or recording which Lender has requested pursuant to this Section B.3 without the signature of Borrower to the extent permitted by applicable law. The costs and expenses of Lender with respect to such actions shall be payable by Borrower on demand.

- B.4. After-Acquired Property. Any and all property described or referred to in Section B.1 hereof which is hereafter acquired shall, without any further conveyance, assignment or act on the part of Borrower or Lender, become and be subject to the security interest herein granted as fully and completely as though specifically described herein. Borrower shall, at its expense, do, execute, acknowledge and deliver all and every further acts, deeds, conveyances, transfers and assurances necessary or proper for the perfection of the security interest being herein provided for in the Collateral, whether now owned or hereafter acquired.
- B.5. <u>Usage</u>. So long as no Default shall have occurred and be continuing, Borrower shall be entitled to the possession and use of each Railcar wholly within the continental United States and Canada in accordance with the terms of this Agreement.

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- B.6. Marking of Equipment. Borrower shall, at its expense, cause each Railcar to be kept numbered with the identifying road number set forth in Exhibit B-1 and B-2 hereto, or in the case of any item not there listed, such identifying number as shall be set forth in any amendment or supplement hereto extending this Agreement to cover such item, and will keep and maintain, plainly, distinctly, permanently and conspicuously marked on each side of each Railcar, the words "Ownership Subject to a Security Agreement filed under the Interstate Commerce Act," or other appropriate markings approved in writing by Lender, with appropriate changes thereof in order to protect Lender's security interest in the Railcars and its rights under this Agreement. Borrower shall, at its expense, replace promptly any such markings which may be removed, defaced, obliterated or destroyed and shall not change the number of any Railcar except in accordance with a statement of new number or numbers to be substituted therefor, which statement previously shall have been filed with the Lender and filed, recorded and deposited by Borrower in all public offices where this Agreement shall have been filed, recorded and deposited.
- B.7. Registration of Collateral. Lender, at Borrower's sole expense, shall register or cause to be registered all Railcars in accordance with any and all applicable federal, state, and local registration requirements of the AAR and the ICC or any of their successor organizations.

- B.8. Performance by Borrower. Borrower represents and warrants that (a) notwithstanding the assignment hereunder, Borrower will perform all of the covenants and conditions in the Documentary Security required to be complied with by it and (b) it has performed all obligations on its part to be performed on or prior to the date hereof and there has not occurred on or prior to the date hereof any default or event of default thereunder.
- Performance by Lender. The assignment of the Documentary Security hereunder is made only as security, and, therefore, shall not subject Lender to, or transfer, or pass, or in any way affect or modify, the liability of Borrower thereunder, it being understood and agreed that notwithstanding such assignment, or any subsequent assignment, all obligations of Borrower to other parties thereunder shall be and remain enforceable by such parties, and their respective successors and assigns, against, and only against, Borrower. Nevertheless, Lender may, at any time and from time to time at its option, upon prior written notice to Borrower, perform any act which is undertaken by Borrower to be performed by Borrower under the Documentary Security or hereunder, but which Borrower shall fail to perform, and, in such case, may take any other action which Lender may deem necessary for the maintenance, preservation or protection of its security interest in the Collateral. All moneys advanced and all expenses (including legal fees) incurred by Lender in connection with such action together with interest

at the Default Interest Rate shall be repaid by Borrower to Lender upon demand, and shall be secured hereby as provided herein.

- B.10. Protection of Security. Borrower shall not:
- (a) permit any of the Collateral to be levied upon under legal process or to fall under any other lien or encumbrance of whatever nature arising as a result of claims against Borrower, except Permitted Encumbrances;
- (b) except with the prior written consent of Lender and upon the terms and conditions, if any, specified in such consent, sell, assign (including by virtue of assignments by operation of law), mortgage, pledge or otherwise transfer or encumber any of the Collateral, except as contemplated herein, or take any action which would permit any party other than Lender to perfect any security interest in the Collateral, whether for purchase money or otherwise.
- Borrower hereby represents and warrants that it has not, and covenants that it shall not, as long as this Agreement shall remain in effect, except with the prior written consent of Lender and upon the terms and conditions, if any, specified in such consent, enter into any agreement amending or supplementing any leases relating to the Railcars.
- B.12. <u>Indemnity for Acts of Borrower</u>. Borrower covenants and agrees with Lender that in any suit, proceeding or action brought or taken by Lender under the Documentary Security,

or this Agreement, Borrower will save, indemnify and keep Lender harmless from and against all expense (including legal fees), loss or damage suffered by reason of any defense, setoff, counterclaim or recoupment whatsoever of any other party thereto, or their respective successors or assigns, arising out of a breach by Borrower of any obligation thereunder or arising out of any other indebtedness or liability at any time owing to any other party thereto, or their respective successors or assigns. Any and all such obligations of Borrower shall be and remain enforceable against and only against Borrower.

- B.13. Notices under any Leases Relating to the Railcars. Borrower shall cause copies of all notices received or
  sent by it in connection with any leases relating to the Railcars
  to be promptly delivered to Lender at Lender's address below.

  Lender will give Borrower notice of any claim, of which Lender
  has actual knowledge, by any lessees under any leases, relating
  to the Railcars or its successors or assigns against Borrower
  which if successful, would result in Borrower liability under
  Section B.12 hereof, and will permit Borrower to intervene in any
  such proceedings.
- B.14. <u>Taxes</u>. Borrower will pay all taxes in connection with the issuance, sale or delivery of the Notes and the execution and delivery of this Agreement and any other agreements and instrument contemplated hereby and any modification of the Notes, this Agreement or such other agreements and instruments and will save Lender harmless, without limitation as to time, against any

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and all liabilities with respect to all such taxes. Borrower will also pay all other taxes, assessments or charges which may be levied on the Notes or interest thereon, except any income tax imposed under the laws of the United States of America or of any foreign country, and will save the Lender harmless, without respect to all such taxes, assessments or charges. The obligations of the Debtor under this Section B.14 shall survive the payment or prepayment of the Notes and the termination of this Agreement.

B.15. <u>Disclaimer by Lender</u>. Lender makes no representations or warranties with respect to the Collateral or any part thereof, Lender shall not be chargeable with any obligations or liabilities of Borrower with respect thereto and Lender shall have no liability or obligation arising out of any such claims, known or unknown, with respect to the Collateral.

#### C. DEFAULT

- C.1. <u>Defaults</u>. The following events are defaults hereunder:
- (a) Borrower shall fail to pay an installment of the principal of or interest on any Note within five (5) days of the date on which the same shall be due and payable, whether at the due date thereof, by acceleration, as part of a prepayment or otherwise:
- (b) Borrower shall default in performance of its obligations under this Agreement, and such default shall continue for

fifteen (15) days after written notice thereof to Borrower from Lender;

- (c) Any representation or warranty on the part of Borrower made herein or in any report, certificate, financial or other statement furnished in connection with this Agreement or the transactions contemplated herein shall prove to have been false or misleading in any material respect when made;
- (d) Borrower shall fail to pay, when due, any obligation for the payment of money incurred or assumed by Borrower (including without limitation obligations under capitalized leases, conditional sale agreements and the like) or shall fail to observe or perform any covenant or agreement in any document creating such obligation for the payment of money, if the effect of such failure is to cause any such obligations to become due prior to its stated maturity;
- (e) Any claim, lien or charge shall be asserted against or levied or imposed upon the Collateral which is prior to or on a parity with the security interest granted hereunder, and such claim, lien or charge shall not be discharged or removed, or bonded against to the reasonable satisfaction of the Lender.
- (f) The Borrower shall (i) file, or consent to the filing against it of a petition for relief under any bankruptcy or insolvency laws, (ii) make an assignment for the benefit of creditors, (iii) consent to the appointment of a receiver, liquidator, assignee, custodian, trustee, sequestrator, or other official with similar powers over the Borrower or a substantial

part of its property, or (iv) take corporate action for the purpose of any of the foregoing; or

its property shall enter a decree or order in respect of the Borrower or such property in an involuntary case under any bank-ruptcy or insolvency law, or shall appoint a receiver, liquidator, assignee, custodian, trustee, sequestrator, or official with similar powers over the Borrower or any such property, or shall order the winding-up or liquidation of the affairs of the Borrower, and such order or decree shall continue in effect for a period of sixty (60) consecutive days.

## C.2. Effect of a Default.

- (a) Remedies. Upon the occurrence of any Default and at any time thereafter so long as the same shall be continuing, but subject always to any mandatory requirements of applicable law then in effect, Lender may, at its option, do any one or more or all of the following acts, as Lender in its sole and complete discretion may then elect:
- (i) by written notice to Borrower declare the entire principal amount of the Notes and any other amounts payable hereunder to be due and payable, forthwith, whereupon the Notes shall become due and payable, both as to principal and interest, without presentment, demand or protest of any kind, all of which are hereby expressly waived, anything contained herein or in the Notes to the contrary notwithstanding, and subject at all times to the recourse provisions of the Notes;

(ii) exercise all rights and remedies of Borrower under the Security Documentation, and Borrower shall have no further rights thereunder until the security interest granted hereunder reverts to Borrower;

- (iii) institute legal proceedings to foreclose upon and against the security interest granted herein to recover judgment for all amounts then due and owing as Indebtedness, and to collect the same out of any of the Collateral or from the Borrower personally;
- (iv) institute legal proceedings for the sale, under the judgment or decree of any court of competent jurisdiction, of any of the Collateral;
- (v) institute legal proceedings for the appointment of a receiver or receivers pending foreclosure hereunder or the sale of any of the Collateral under the order of a court of competent jurisdiction or under other legal process;
- (vi) personally, or by agents or attorneys, enter into and upon any premises wherein the Collateral or any part thereof may then be located, and take possession of all or any part thereof or render it unusable, and, without being responsible for loss or damage, hold, store and keep idle, or operate, lease or otherwise use or permit the use of the same or any part thereof for such time and upon such terms as Lender may determine, in a commercially reasonable manner;
- (vii) personally, or by agents or attorneys, enter into and upon any premises wherein the Collateral or any part thereof

may then be located, and take possession of all or any part thereof with or without process of law and without being responsible for loss or damage and sell or dispose of all or any part of the same, free from any and all claims of Borrower or of any other party claiming by, through or under Borrower at law, in equity or otherwise, at one or more public or private sales, in such place or places, at such time or times and upon such terms as Lender may determine, in a commercially reasonable manner with or without any previous demand on or notice to Borrower or advertisement of any such sale or other disposal, and for the aforesaid purposes, all other notice of sale, advertisement and demand and any right or equity of redemption otherwise required by, or available to Borrower under, applicable law are hereby waived by Lessor to the fullest extent permitted by applicable law; the power of sale hereunder shall not be exhausted by one or more sales, and Lender may from time to time adjourn any sale to be made hereunder;

- (viii) demand, collect, and retain all rentals, earnings and all other sums due and to become due pursuant to subsections (vi) or (vii) of this Section C.2(a) from any party whomsoever, accounting only for net earnings arising after charging against all receipts from the use of or sale of the Collateral, all costs and expenses of, and damages or losses by reason of, such use or sale power;
- (ix) if and to the extent the Default results from a breach by Borrower of any representation, warranty or covenant of

Borrower contained herein, institute legal proceedings against
Borrower to enforce performance of the applicable covenant of
Borrower or to recover damages for the breach of any such representation, warranty or covenant; and

- (x) exercise any other right, power, privilege or remedy which may be available to a secured party under the Uniform Commercial Code or any other applicable law.
- (b) Notice. If Lender must give prior notice to Borrower of any of the foregoing acts, Borrower hereby covenants and agrees that a notice sent to it in writing by certified mail, return receipt requested, at least ten (10) business days before the date of any such act (or such longer period as may be required by applicable law), at its address provided hereunder shall be deemed to be reasonable notice of such act and, specifically, reasonable notification of the time and place of any public sale hereunder and the time after which any private sale or other intended disposition is to be made hereunder.
- (c) Application of Proceeds. The proceeds from the sale of the Collateral pursuant to any of the provisions of this Section C.2 shall be applied by Lender as follows:
- (i) <u>First</u>, to the payment of costs and expenses of foreclosure or suit, if any, and of such sale, and of all proper expenses, liability and advances, including legal expenses and reasonable attorneys' fees, incurred or made hereunder by the Lender, and of all taxes, assessments or liens superior to the lien of these presents, except any taxes, assessments or other superior lien subject to which said sale may have been made;

- (ii) <u>Second</u>, to the payment to the Lender of the amounts of principal and accrued interest unpaid on the Notes; and in case such proceeds shall be insufficient to pay in full the amount unpaid on the Notes, then ratably according to the aggregate of such principal and the accrued and unpaid interest, if any, with application on each Note to be made, first, to the unpaid interest thereof, and thereafter to the unpaid principal thereof; and
- (iii) <u>Third</u>, to the payment of the surplus, if any, to the Borrower, its successors and assigns, or to whosoever may be lawfully entitled to receive the same.
- C.3. Waiver by Borrower. To the fullest extent that it may lawfully so agree, Borrower shall not at any time insist upon, claim, plead, or take any benefit or advantage of, any appraisal, valuation, stay, extension, moratorium, redemption or any similar law now or hereafter in force in order to prevent, delay or hinder the enforcement of this Agreement or the absolute sale of any part or all of the Collateral or the possession thereof by any purchaser at any sale pursuant to Section C.2 above; and Borrower, for itself and all who may claim through it, as far as it or they now or hereafter lawfully may so do, hereby waives the benefit of all such laws and all right to have the Collateral marshalled upon any foreclosure hereof, and agrees that any court having jurisdiction to foreclose under this Agreement may order the sale of the Collateral as an entirety.

- ant to Section C.2 hereof, Lender or its agent may, to the extent permitted by applicable law, bid for and, if Lender is the highest bidder, purchase the Collateral offered for sale, may use any claim for Indebtedness payable to it as a credit against the purchase price and, upon compliance in full with the terms of such sale, may hold, retain and dispose of such property without further accountability therefor to Lessor or any other party.
- C.5. Cumulative Rights. Each right, power and remedy herein specifically granted to Lender or otherwise available to it shall be cumulative, and shall be in addition to every other right, power and remedy herein specifically given or now or hereafter existing at law, in equity or otherwise; and each right, power and remedy, whether specifically granted herein or otherwise existing, may be exercised, at any time and from time to time, as often and in such order as may be deemed expedient by Lender in its sole and complete discretion; and the exercise or commencement of exercise of any right, power or remedy shall not be construed as a waiver of the right to exercise, at the same time or thereafter, the same or any other right, power or remedy. No delay or omission by Lender in exercising any such right or power, or in pursuing any such remedy, shall impair any such right, power or remedy or be construed to be a waiver of any default on the part of Borrower or an acquiescence therein. No waiver by Lender of any breach or default of or by Borrower under this Agreement shall be deemed to be a waiver of any other or similar, previous or subsequent breach or default.

C.6. Rights Under Security Documentation. Notwithstanding any of the provisions of this Agreement to the contrary,
neither Borrower nor Lender shall, in the absence of a default
under the Security Documentation, take any action contrary to the
rights of Borrower under the Security Documentation except in
accordance with the provisions thereof.

#### D. MISCELLANEOUS

- D.1. <u>Successors and Assigns</u>. This Agreement shall be binding upon and inure to the benefit of Borrower, Lender and their respective successors and assigns, provided that Borrower shall not have the right to assign its rights hereunder or any interest herein without the prior written consent of Lender.
- D.2. Governing Law, Amendments, and Counterparts. The terms of this Agreement and all rights and obligations of the parties hereto shall be governed by the laws of the State of Illinois, without regard to its conflicts of law doctrine. Such terms, rights and obligations may not be changed orally, but may be changed only by an agreement in writing signed by the party against whom enforcement of such change is sought. This Agreement may be executed in any number of counterparts and by the parties hereto on separate counterparts, but all of such counterparts shall together constitute a single instrument.
- D.3. <u>Fees and Expenses</u>. The Borrower agrees to pay all of Lender's reasonable out-of-pocket expenses relating to the negotiation, execution, delivery and preparation of this Agree-

ment, the Notes, and any amendments thereto, including recording costs and filing fees in respect of documents filed or recorded with the ICC and the fees and disbursements of Ross & Hardies, special counsel for the Lender.

D.4. <u>Notices</u>. All notices and other communications provided for hereunder shall be in writing (including telegraphic communication) and mailed or telegraphed or delivered:

if to Borrower, at its address at

GWI Leasing Corporation
71 Lewis Street
Greenwich, CT 06830
Attention: Mortimer B. Fuller, III, Chairman

with copies to:

James B. Gray Harter, Secrest & Emery 700 Midtown Tower Rochester, NY 14604

and if to Lender, at its address at:

Deutsche Credit Corporation 2333 Waukegan Road Deerfield, IL 60015

with copies to:

T. Stephen Dyer
Ross & Hardies
150 N. Michigan Avenue
Suite 2500
Chicago, Illinois 60601

All such notices shall be deemed given upon delivery to an officer of Borrower or Lender, as the case may be, or forty-eight hours after deposit into the United States mail, certified mail, return receipt requested, postage prepaid and addressed to the address indicated herein for such party or to such other address as such party may designate in writing pursuant hereto.

D.5. <u>Survival</u>. All warranties, representations, agreements and covenants made by Borrower herein or in any certificate or other instrument delivered by Borrower shall be considered to have been relied upon by Lender hereto and shall survive the consummation of the transactions contemplated hereby regardless of any investigation made by Lender or on behalf of Lender. All statements in any such certificate or other instrument shall constitute warranties and representations by Borrower to the same effect as if set forth herein.

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- D.6. <u>Headings</u>. The headings of the sections of this Agreement are inserted for purposes of convenience only and shall not be construed to affect the meaning or construction of any of the provisions hereof.
- D.7. Entire Agreement. This Agreement, together with the Notes, are intended by the parties as a final expression of their agreement and are intended to be a complete and exclusive statement of the agreement and understanding of the parties hereto in respect of the subject matter contained herein and therein. There are no restrictions, promises, warranties or undertakings, other than those set forth or referred to herein and therein. This Agreement, together with the Notes, supercedes all prior agreements and understanding between the parties with respect to such subject matter.
- D.8. Attorneys' Fees. In any action or proceeding brought to enforce any provision of this Agreement or the Notes, or where any provision hereof or thereof is validly asserted as a

defense, the successful party shall be entitled to recover reasonable attorneys' fees in addition to any other available remedy.

- D.9. <u>Severability</u>. In the event that any one or more of the provisions contained herein, or the application thereof in any circumstances, is held invalid, illegal or unenforceable in any respect for any reason, the validity, legality and enforceability of any such provision in every other respect and of the remaining provisions hereof shall not be in any way impaired or affected, it being intended that all of the Lender's rights and privileges shall be enforceable to the fullest extent permitted by law.
- D.10. Reproduction of Documents. This Agreement and all documents relating hereto including, without limitation, (a) consents, waivers and modifications which may hereafter be executed, (b) documents received on or as of the Initial Closing Date or any Subsequent Funding Date, and (c) financial statements, certificates and other information previously or hereafter furnished to any party hereto, may be reproduced by such party by any photographic, photostatic, microfilm, micro-card, miniature photographic or other similar process and such party may destroy any original document so reproduced, all at the cost of such party. The parties hereto agree and stipulate that any such reproduction shall be admissible in evidence as the original itself in any judicial or administrative proceeding (whether or not the original is in existence and whether or not such reproduction was made in the regular course of business) and that any

enlargement, facsimile or further reproduction of such reproduction shall likewise be admissible in evidence.

IN WITNESS WHEREOF, the parties hereto have executed this Loan and Security Agreement as of the date first written above.

GWI LEASING CORPORATION, Borrower

Ву	
Title:	

DEUTSCHE CREDIT CORPORATION, Lender

Title: SUP & TREASURER SUP & Suntany

STATE OF ILLINOIS		
COUNTY OF LAKE) SS.		
On this 5th day of December, 1989, before me personally appeared JAMES S. POOR. AND ROBERTE SCHOEN to me personally known, who being by me duly sworn, says that he is the Sove Pieces and Sove Pieces. Of DEUTSCHE CREDIT CORPORATION, that said instrument was signed on behalf of said corporation by authority of its Board of Directors; and he acknowledged that the execution of the foregoing instrument was the free act and deed of said corporation.		
"OFFICIAL SEAL" DAVID K SMRTNIK Notary Public, State of Illinois (SEAL) My Commission Expires Way 2, 1990		
My commission expires: $5/2/1990$		
STATE OF) COUNTY OF)		
On this day of December, 1989, before me personally appeared , to me personally known, who being by me duly sworn, says that he is the of GWI LEASING CORPORATION, that said instrument was signed and sealed on behalf of said Corporation by authority of its Board of Directors; and he acknowledged that the execution of the foregoing instrument was the free act and deed of said Corporation.		
Notary Public		
(SEAL)		
My commission expires:		

enlargement, facsimile or further reproduction of such reproduction shall likewise be admissible in evidence.

IN WITNESS WHEREOF, the parties hereto have executed this Loan and Security Agreement as of the date first written above.

GWI LEASI	NG CORE	PORATION, Bor	rower
By Title:	Chair	PUSI	
DEUTSCHE	CREDIT	CORPORATION,	Lender
By Title:			

STATE OF) SS.
COUNTY OF )
COUNTY OF
On this day of December, 1989, before me personally appeared to me
appeared to me personally known, who being by me duly sworn, says that he is the of DEUTSCHE CREDIT CORPORATION,
the of DEUTSCHE CREDIT CORPORATION, that said instrument was signed on behalf of said corporation by authority of its Board of Directors; and he acknowledged that the
execution of the foregoing instrument was the free act and deed of said corporation.
Notary Public
NOTALY PUBLIC
(SEAL)
My commission expires:
STATE OF ( reproduct)
STATE OF Cornected ) SS. COUNTY OF Faited )
On this 2nd day of December, 1989, before me personally
appeared $f(y) \neq y \neq$
who being by me duly sworn, says that he is the Churmen of GWI LEASING CORPORATION, that said
instrument was signed and sealed on behalf of said Corporation by
authority of its Board of Directors; and he acknowledged that the execution of the foregoing instrument was the free act and deed
of said Corporation.
June H Barrel
Notary Public
(SEAL)
My commission expires:
JOYCE M. BARRETT.  NOTARY PUBLIC
MY COMMISSION EXPIRES MARCH 31, 1993

# EXHIBIT A DEFINED TERMS

The terms defined in the Loan where used therein shall have the same meanings as set forth herein unless the context otherwise requires.

"AAR" shall mean the Association of American Railroads or any successor organization.

"Closing Date" shall have the meaning set forth in Section A.1 thereof.

"Code" shall mean the Internal Revenue Code of 1986, as amended from time to time.

"Collateral" shall have the meaning set forth in Section B.1 hereof.

"Default" shall mean any of the defaults described in Section C.1 hereof.

"Default Interest Rate" shall mean the rate of interest otherwise payable on the Indebtedness plus 2% per annum.

"ERISA" shall mean the Employee Retirement Income Security Act of 1974, as amended from time to time.

"Subsequent Funding Date" shall have the meaning set forth in Section A.5 hereof.

"ICC" shall mean the Interstate Commerce Commission or any successor organization.

"Indebtedness" shall mean any obligation for borrowed money created pursuant to the terms of this Agreement.

"Note" shall have the meaning set fort in Section A.1 hereof.

"Permitted Encumbrances" shall mean with respect to the Railcars: (i) the security interest created by this Agreement; (ii) liens for taxes either not yet due or being contested in good faith and by appropriate proceedings diligently conducted so long as such proceedings shall stay the enforcement thereof and the sale or forfeiture of the Unit or any part thereof or interest therein and (iii) undetermined or inchoate material—men's, mechanics', workmen's, repairmen's or employees' liens or other like liens arising in the ordinary course of business and securing obligations which are not delinquent or which shall have been bonded or the enforcement of which shall have been suspended (but only for the duration of such suspension).

"Railcars" shall have the meaning set forth in Section A.1 to the Loan Agreement.

## Exhibit B-1

Number of	Decomination	A.A.R.	Con Weeklee
	TARREST TO LIKE	F15-11-01-14(0)()	Car Markines
56	Description  100-ton, 4,500 cubic capacity, covered hopper cars, built by National Steel Car Company in October, 1978	Designation LO	Car Markings  GNWR 810095  GWIX 810096  GNWR 810097, 810098  GWIX 810099  GWIX 810156  GNWR 810157  GWIX 810158, 810159  GNWR 810160  GWIX 810161  GNWR 810162, 810163  GWIX 810164  GNWR 810165, 810166  GWIX 810167  GNWR 810168, 810169  810170  GWIX 810171, 810172  GNWR 810173, 810174  810175, 810176  810177,
	•		GWIX 810178
			GNWR 810179, 810180 810181
			GWIX 810183, 810184 810185.
			GNWR \$10186, \$10187 \$10188, \$10189
			GWIX 810190, 810191
			GNWR 810192
			GWIX 810193, 810194 GNWR 810195, 810196 810197
			GWIX 810198, 810199 810200
			GWIX 20043, 20044 20045, 20046 20047, 20048 20049

## Exhibit B-2

. . . .

## Thirty-five (35) 1969 Built Cars

#### Exhibit C

## Initial Promissory Note

PROMISSORS NOTE

\$1,619,229 Dated: December 6, 1989

FOR VALUE RECEIVED, GWI LEASING CORPORATION, a Delaware corporation ("Borrower"), hereby promises, subject to the conditions hereinafter set forth, to pay to the order of DEUTSCHE CREDIT CORPORATION ("Lender"), on the earlier of December 29, 1989, or the Subsequent Closing Date (as defined in the Loan and Security Agreement, dated as of even date herewith, between Borrower and Lender) at the principal office of Lender at 2333 Waukegan Road, Deerfield, Illinois 60015 or such other place as the holder hereof shall from time to time specify to Borrower, the principal amount of \$1,619,229 in lawful money of the United States, together with interest, in like money, from the date hereof on the unpaid principal amount hereof from time to time outstanding at the rate of interest equal to 3.25% per annum plus the yield on actively traded twelve month U.S. Treasury Notes (using the yield most recently published in The Wall Street Journal, or any successor publication, and if no successor publication is so in existence, the yield used will be the yield most recently published by the Federal Reserve of New York).

This Note shall be payable on the date and in the principal amount set forth above, provided that in all events the last payment of principal and interest shall be in an amount sufficient to discharge the accrued interest on, and the unpaid principal of, this Note.

This Note is the Note referred to in, and is entitled to the benefit of, the Loan and Security Agreement, dated as of December 6, 1989 ("Loan Agreement"), between Borrower and Lender. The Note is secured by a grant of security made by Borrower to Lender pursuant to the Loan Agreement. Reference is hereby made to the Loan Agreement for a description of the property assigned, the nature and extent of the security and the rights of Lender in respect of such security.

If any payment of principal or interest on this Note shall become due on a Saturday, Sunday or any other day in which banking institutions in the State of Illinois are closed for business, such payment shall be made on the next succeeding business day. All payments hereunder shall be applied <u>first</u>, to the payment of accrued and unpaid interest and <u>second</u>, to the payment of principal.

The Note is subject to mandatory prepayment and the maturity of the Note may be accelerated, all as provided in the Loan Agreement. Borrower hereby waives presentment, demand or protest of any kind otherwise required in connection with the payment of principal of or interest on the Note or the acceleration of maturity, notice of nonpayment, notice of protest and notice of dishonor. This Note shall be construed in

accordance with and governed by the laws of the State of Illinois, without regard to its conflicts of law doctrine.

Borrower:

	. Ower.		
GWI	LEASING	CORPORATION	
By:			
•	Title:		

#### EXHIBIT D

#### FORM OF ACKNOWLEDGMENT AND NOTICE OF ASSIGNMENT

To: Deutsche Credit Corporation 2333 Waukegan Road Deerfield, Illinois 60015

. . . .

Reference is made to a [name of lease document], Lease
Agreement dated as of (the "Lease") between GWI
Leasing Corporation (the "Lessor") and (the
"Lessee") relating to the lease of certain railcars described in
Schedule attached thereto. Words and phrases not otherwise
defined herein shall have the meanings assigned thereto in the
Lease.

Lessee has been notified by Lessor, that Lessor has assigned, transferred, and granted a security interest in the Lease to Deutsche Credit Corporation (the "Lender") as collateral security for obligations of the Lessor to the Lender under a Loan and Security Agreement between Lessor and Lender, dated as of December 6, 1989 (the "Loan Agreement").

Lessee, intending to be legally bound hereby and for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged by the Buyer, does hereby:

A. Acknowledge and consent to the assignment to Lender, for security purposes, of all of Lessor's right, title, and interest, and claims and demands of Lessor in, and under the Lease, including without limitation:

. ê . ,

- (i) to the extent set forth in the Loan

  Agreement, the immediate and continuing right to

  receive and collect all rental payments, casualty

  value payments, insurance proceeds and other

  payments, revenues, receipts, tenders and security

  now or hereafter payable to or receivable by Lessor

  with respect to the Railcars (as defined in the

  Loan Agreement) under the Lease;
- (ii) to the extent set forth in the Loan

  Agreement, the right to make all waivers and

  amendments and to enter into any agreements

  relating to the Lease or any provisions thereof;

  and
- (iii) the right to take such action upon the occurrence of a default or event of default under the Lease as shall be permitted by the Lease or by law, and to do any and all other things whatsoever which Lessor is or may be entitled to do under the Lease.

- B. Acknowledge and agree that, notwithstanding the assignment for security purposes by Lessor to Lender, the Lender has not assumed and does not assume the responsibility to discharge or perform any liability, duty or obligation of Lessor to be performed under the Lease and the Lessee agrees that it shall look solely to Lessor for the discharge, performance or satisfaction of any such liability, duty or obligation.
- C. Represent and warrant that the Lease and this Acknowledgment of Notice and Assignment have been duly authorized, executed and deliver by the Lessee and constitute the legal, valid and binding agreements of the Lessee enforceable against the Lessee in accordance with their respective terms.

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- D. Represent and warrant that no default, event of default or event which with the lapse of time or giving of Notice, or both, would constitute a default or event of default under the Lease has occurred and is continuing.
- E. Represent and warrant that it has made no prepayment of rental to the Lessor and that no offset or deduction exists with respect to Lessee's obligation to pay any sums payable by the Lessee under and pursuant to the terms of the Lease.
- F. If so directed by Lender and under payment instructions given in such direction by Lender, agree to make all payments to be made by it under the Lease directly to Lender at the following address, or such other address as Lender shall notify to Lessee in writing:

Deutsche Credit Corporation 2333 Waukegan Road Deerfield, Illinois 60015

Exhibit A hereto is a true, correct and complete copy of the Lease, that such document has not since the date of its execution and delivery been amended or modified in any respect and that the Lease sets forth the entire agreement between the Lessor and Lessee with respect to the subject matter thereof.

This Acknowledgment of Notice and Assignment, when accepted by Lender by signing the acceptance at the foot hereof, shall be deemed to be a contract under the laws of the State of Illinois and, for all purposes, shall be construed in accordance with the laws of said state without regard to its conflicts of law doctrine.

		[Name of Lessee]
		By
		ACCEPTED: DEUTSCHE CREDIT CORPORATION
		By
Dated:	December,	1989